

NEWS++++

ALL THE LATEST OF THE WORLD OF SCHÜTZ | ISSUE DECEMBER 2020



ECOBULK SX-D NOW HAS FM GLOBAL APPROVAL

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Expanded reconditioning and recycling activities: the extended reco factory facilities at SCHÜTZ VASITEX.



SCHÜTZ VASITEX INVESTS IN A STATE-OF-THE-ART RECONDITIONING AND RECYCLING CENTRE

SCHÜTZ VASITEX in Brazil is a pioneer in the circular economy for industrial packaging. The environment and the responsible use of raw materials have always been a priority for the company. Used IBCs and drums are collected for professional, resource-saving recycling by the well-established SCHÜTZ TICKET SERVICE. Another important aspect of sustainability at SCHÜTZ VASITEX is the continuous investment in recycling management.

In line with this corporate philosophy, the company in Bonsucesso-Guarulhos near São Paulo is expanding its existing reconditioning capabilities for industrial packaging by adding several state-of-the-art production facilities. The investment programme includes a fully automated three-layer extrusion blow moulding line for IBC inner bottles, a new grid welding line in combination with a reco assembly line and a state-of-the-art extrusion blow moulding machine for the F1 RECO tight-head drum. The investment allows the Brazilian company to pool its most important reconditioning and recycling activities, expand its capacities for sustainable packaging,

and increase flexibility and supply security for its customers in one of South America's most important industrial regions.

OPTIMUM LOGISTICS AND CERTIFIED RECYCLING FOR ACTIVE SUSTAINABILITY

The extensive investments will double the site area of the reco factory and optimise internal logistics, including the collection of packaging recovered through the SCHÜTZ TICKET SERVICE, the production of high-quality HDPE recycle, the reprocessing of the IBC steel grids

and base plates, the production of the new inner bottles and the loading of the reconditioned containers. In combination with the existing production capacities for new IBCs, plastic drums and canisters at the Brazilian headquarters, which is only about three kilometres away, the company has further increased its production figures and can offer maximum supply security.

Like all our factories, SCHÜTZ VASITEX meets the highest environmental standards and consistently follows international environmental, safety and quality management guidelines. The company is certified according to ISO 14001 and OHSAS 18001. In the newly designed reconditioning and recycling centre, the recovered IBCs are reconditioned under the most advanced conditions and in compliance with globally uniform process standards; the IBCs are fitted with a brand-new original inner bottle and returned to the market as RECOBULK. The inner bottles that are removed from the steel grids are processed in a complex procedure to yield high-quality HDPE recycle, which is then used to produce plastic components such as pallets and corner guards in the internal production cycle.

A line for the production of F1 RECO tight-head drums is also located on the site. This drum type is made with 100 % factory recycled materials, which SCHÜTZ VASITEX sources from used PE packaging. The exceptionally sustainable packaging has received INMETRO certification from the Brazilian National Institute of Metrology Standardization and Industrial Quality. Naturally, the product complies with Brazilian regulations and the associated safety standards.

The company is certified according to ISO 14001 and OHSAS 18001.



The headquarters of our Brazilian company near São Paulo.

PREMIUM PACKAGING AND FIRST-RATE CUSTOMER SERVICE

The investment in this comprehensive plant expansion in Brazil is in line with our strategy of responding to the current requirements of customers from a wide range of industries around the world. SCHÜTZ VASITEX offers the right packaging solution for every application. The company supplies the markets with its comprehensive product

portfolio of IBCs, drums and a wide range of different types of canisters. Added bonus: SCHÜTZ TICKET SERVICE unites the advantages of a manufacturer-led, environmentally friendly collection system for empty containers and their subsequent processing in state-of-the-art facilities.



The F1 RECO tight-head drum is made with 100 % factory recycled materials.

ECOBULK DUALPROTECT WITH LINER SIMPLY EXPLAINED – A NEW VIDEO ILLUSTRATES HOW IT IS USED

We have made our globally successful IBC system even safer by adding an integrated liner for maximum food purity and particularly for industrial applications with special safety and hygiene requirements. This unfolds in the corresponding product versions FOODCERT + DUALPROTECT and CLEANCERT + DUALPROTECT as the container is filled and protects the filling product from contact with the ambient atmosphere and other contamination risks.

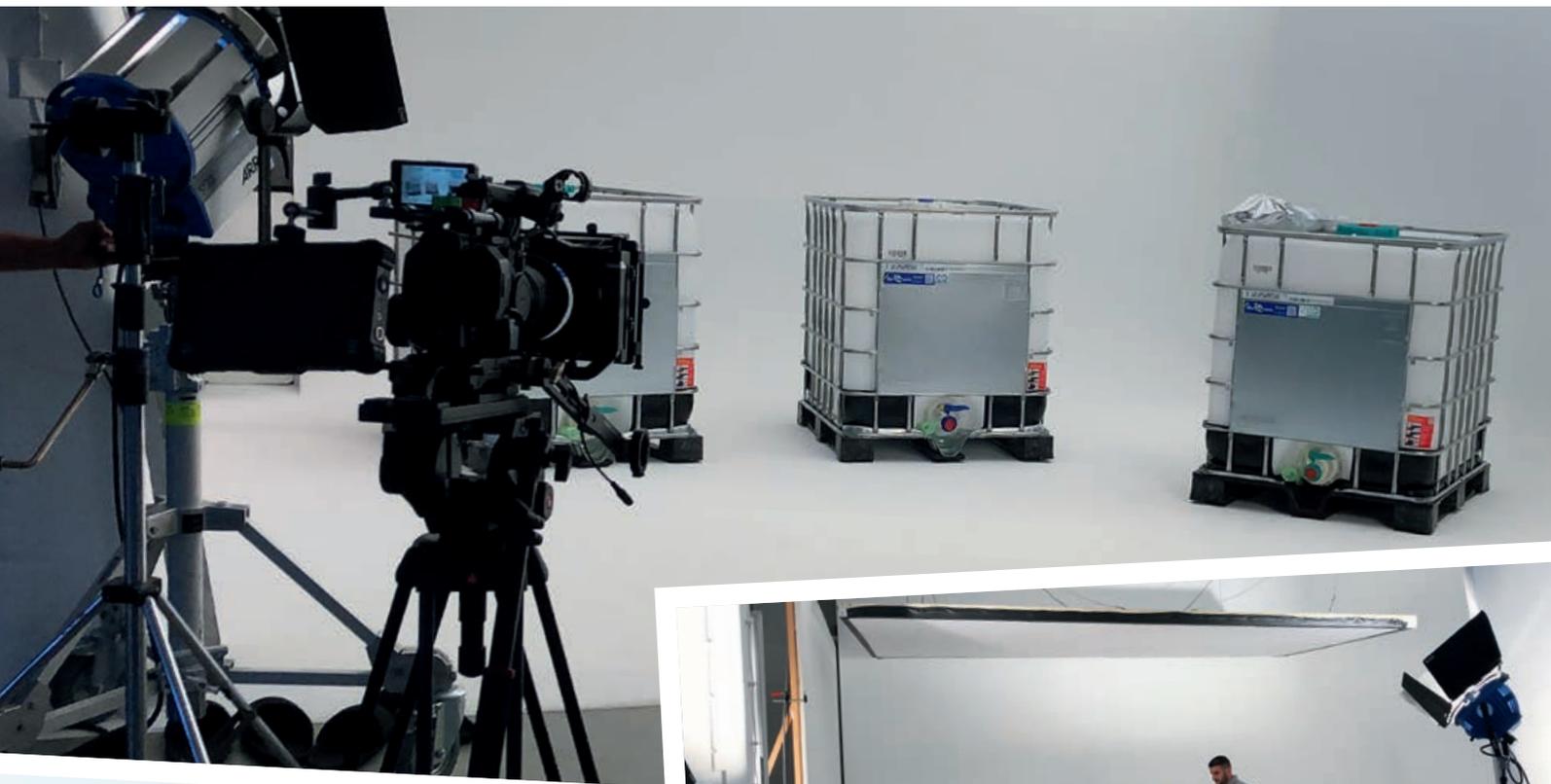
The liner is pre-installed at the factory for SCHÜTZ's customary high degree of safety and convenience. The packaging has UN hazardous goods approval and is "ready to

Depending on the filling product and application, we offer the liner in the appropriate version.

fill" for the customer. To explain the special product features that should be taken into account during filling and further use in the supply chain, we have made a new application video that describes the use of these containers in a simple, concise style.

At the beginning of the video, which is now also available on our website (www.schuetz.net/instructions) in German and English, we briefly summarise the main product features and their advantages. For example, the liner is firmly welded to





the container's outlet valve; it consists of a high-quality LDPE film including an EVOH permeation barrier and, used in conjunction with the classic inner bottle, provides double leakage protection for the container. The extra mantle ensures that the filling product is almost hermetically sealed, thus effectively protecting the product from skin formation or hardening. There is no need for nitrogen blanketing, which is otherwise often used. For low-germ application, for example in the food, pharmaceutical and personal care sectors, the liner and outlet valve in the FOODCERT + DUALPROTECT version are additionally gamma-irradiated.

INDIVIDUALLY CONFIGURED – DEPENDING ON THE APPLICATION

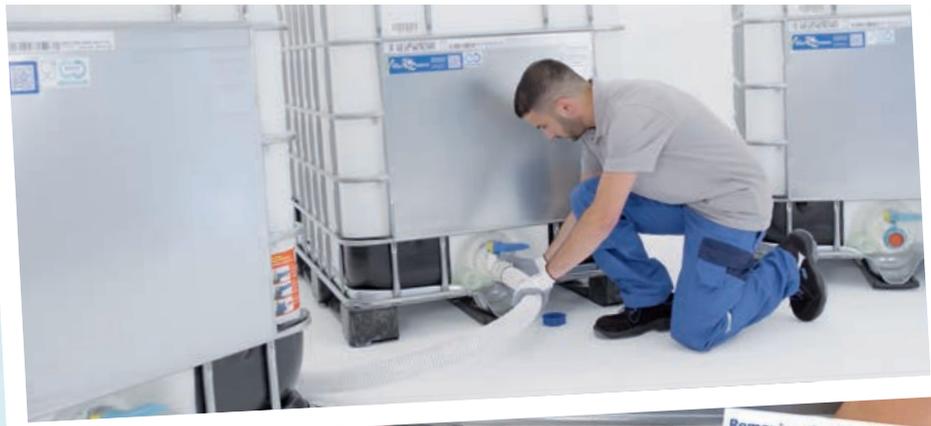
Depending on the filling product and application, we offer the liner in the appropriate version. Filling, for example, can be done from below via the outlet valve or from above through the filling opening using a special filling hose attached to the liner. If the hose is used, the container can be filled either with or without a filling lance – using a simple hose connection or by means of a vapour-treatment chamber in the case of low-germ applications. The filling hose of the liner can be fitted with a choice of different plugs. The new



video presents all the liner types and configurations, illustrates the individual process steps from filling to emptying with a real product, and provides valuable process information, e.g. on vapour treatment in low-germ applications. We also present auxiliaries such as fixing aids for the liner, which make the packaging even easier to use. Another helpful tip: to ensure optimum residual emptying, the user can lift up the liner slightly through the filling opening.

SIMPLE LINER EXCHANGE + ECO-FRIENDLY RECONDITIONING

The explanatory film also illustrates how easy it is to replace the liner if necessary. When removing the liner from below through the outlet opening, the outlet valve should be closed. The liner can then be pulled out together with the valve, which is welded to it. If the liner is being removed from the top, the outlet valve and adapter flange must first be pulled out of the IBC slightly and the liner sealed with a cable tie. This prevents product leakage when the foil is cut between the valve and the cable tie. The IBC is then tilted backwards and the liner is pulled out through the filling opening. The new liner is also inserted in this position. Here it is important to note that the screw nut must be tightened with a torque of at least 100 Nm to maintain the UN approval. In keeping with our philosophy of sustainability, the container including the liner can be easily returned through the



The explanatory film also illustrates how easy it is to replace the liner if necessary.

SCHÜTZ TICKET SERVICE for environmentally friendly reconditioning after use: simply scan the QR code on the product and conveniently order collection online.

The application video for our ECOBULK models FOODCERT + DUALPROTECT and CLEANCERT + DUALPROTECT supplements our existing information material and illustrates the most important handling aspects with regard to the liner.

Just like our detailed written operating instructions, it is available on request from the customer's contact at SCHÜTZ or by sending an email to the Technical Customer Service (tcs@schuetz.net).



ECOBULK SX-D NOW HAS FM GLOBAL APPROVAL

The ECOBULK SX-D is specially fitted with a steel hull to provide extensive protection against fire and withstand even extreme conditions. In the event of a fire, the steel containment basin prevents flammable contents from leaking and significantly reduces the spread of fire. The SCHÜTZ IBC makes a significant contribution to risk minimisation by providing double leakage protection. The SX-D provides safe packaging for sensitive, hazardous products. Now, its performance has again been corroborated by an external authority.

The ECOBULK SX-D is the first, and so far the only composite IBC to be awarded the "FM approved" certification seal by the FM Global Group. The approval, which is based on the internationally recognised industrial property insurer's FM 6020 test standard, applies to flammable and combustible liquids with a flash point of ≥ 37.8 °C. The conditions required for approval include a very demanding fire test, which the SX-D passed in full, and a comprehensive audit of our production facility by FM Global.



ACTIVE RISK MINIMISATION REDUCES COSTS AND SAVES TIME

The test mark of the specialised US insurance company documents that the SX-D is particularly suitable for the storage of flammable and combustible liquids. Particularly in property insurance for high risks, damage prevention is the top priority. Choosing the right hazardous goods packaging can make a decisive contribution. Now customers now have a new alternative with the SX-D, as the IBC meets the highest safety standards thanks to its special design: as an extension of the conventional steel grid, the IBC has a closed, fireproof outer hull made of steel. Welded to the integrated

NEW!





containment basin, this shell forms its own sealed container around the inner bottle of the IBC. This double-wall construction provides effective additional protection against leakage, even in extreme situations such as a fire with extremely high temperatures. Furthermore, all three filling and/or discharge openings are located on the top of the container, which features an opening with a nominal diameter of DN 150, a G2 and an S56 bung for enhanced protection. The openings are protected by steel caps. The front bung is equipped with a dip tube system and a pump system can also be connected to discharge the contents.

No other IBC currently has the combination of both seals of approval – “UL listed” and “FM approved”.

By using this IBC, our customers actively contribute to risk minimisation and save costs within the supply chain thanks to more efficient processes in handling, storage and transport compared to alternative forms of packaging. The highly mobile, full solution consisting of the container and an integrated containment basin reduces storage risks in any installation site, from the filling line to the assembly line. By preventing spillage over large areas, for example in the event of an accident, long downtimes to handle cleaning work become a thing of the past. This is another aspect with a positive impact on the user's cost-effectiveness and bottom line.

FIRE RESISTANCE – TESTED TWICE

The SX-D has already proven its fire resistance in the UL Test 2368 conducted by Underwriters Laboratories Inc. This independent organisation, headquartered in Illinois, tests and certifies product safety. It tested the SX-D and awarded it the “UL listed” mark of conformity, meaning that the IBC also complies with the fire protection guideline “NFPA 30: Flammable and Combustible Liquids Code” of the National Fire Protection Association in the USA. No other IBC can currently boast the combination of both test marks: “UL listed” and “FM approved”. This means that two independent institutions have both confirmed that the ECOBULK SX-D is ideally suited for flammable and highly combustible liquids and for general use in Ex-zones 1 and 2! The approval of the 1000-litre-capacity IBC is valid for products with a maximum density of 1.9.

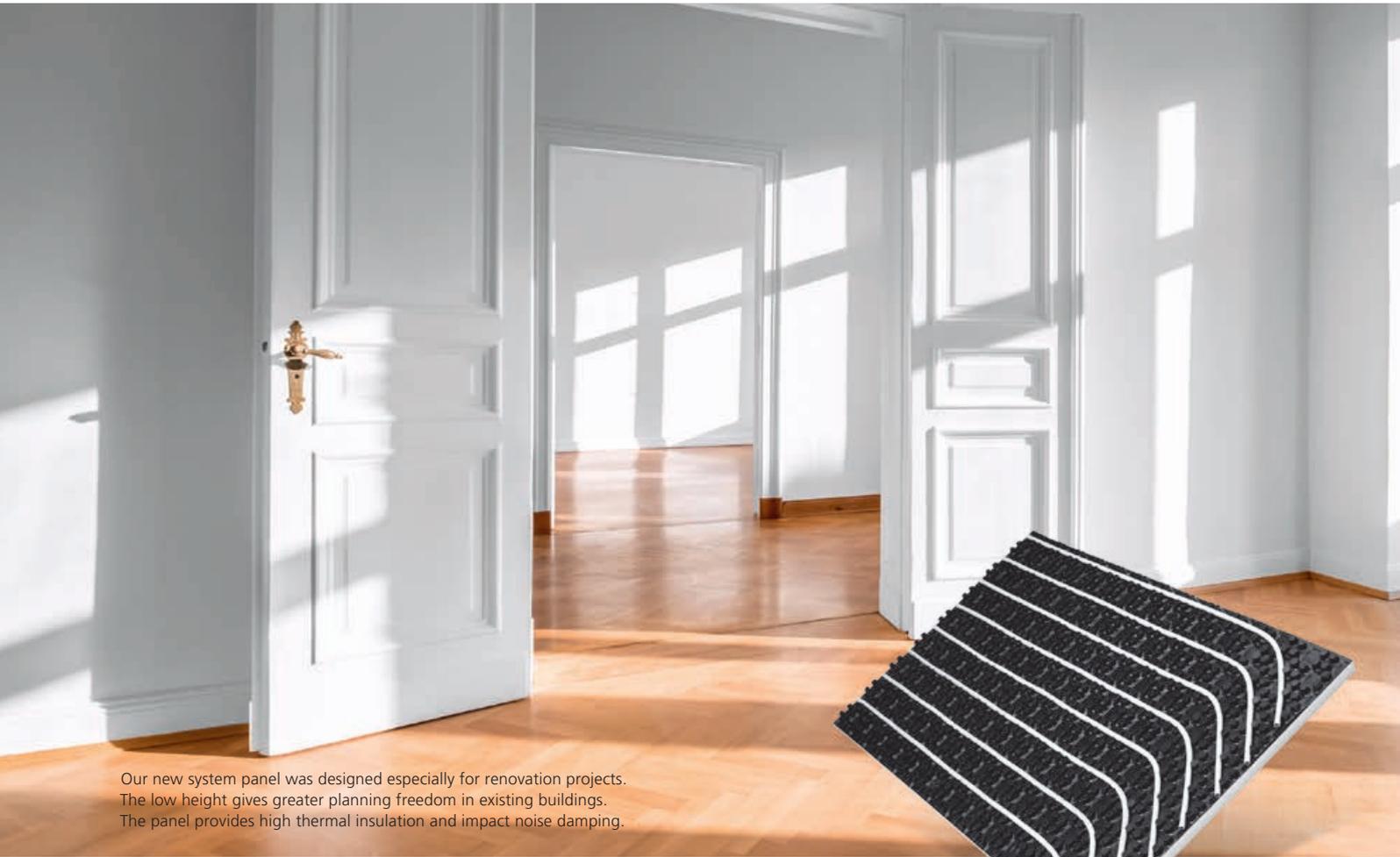


DOUBLE PROTECTION – EVEN FOR SENSITIVE HAZARDOUS GOODS

Because the SX-D provides maximum protection for humans and the environment with its double-hull design and closed discharge system, it is also the ideal solution for a further area of application. This IBC model can be used for sensitive or hazardous goods such as Class 6.1, including toluene diisocyanate (TDI). Until now, these filling products have been packed in smaller containers with a lower volume, such as steel drums, to ensure that less liquid can leak out in the event of an accident.

The double hull of the SX-D greatly reduces the risk of leakage. In the event that the inner container should leak, the containment basin prevents sensitive products like these from seeping out and contaminating the environment.

The double-hull design of the SX-D greatly reduces the risk of leakage.



Our new system panel was designed especially for renovation projects. The low height gives greater planning freedom in existing buildings. The panel provides high thermal insulation and impact noise damping.

NEW SYSTEM PANEL WITH A LOW INSTALLATION HEIGHT

Our new system panel was designed especially for renovation projects. The main focus was on keeping the height of the panel as low as possible to give planners greater installation freedom in existing buildings. Despite its low profile, the panel provides high impact sound damping of 24 dB as well as improved thermal insulation. Like all SCHÜTZ system panels, the new 11-2 system panel is a high-quality product manufactured completely in-house in our Westerwald factory.

Designed especially for renovation projects, we have just launched a new system panel for the fast and easy installation of underfloor heating. The 11-2 system panel is only 11 mm thick (with profile 27 mm). Thanks to the low height, the panel is supremely flexible and is ideal for refurbishment projects. This flexibility means that our

underfloor heating system can also be installed in old buildings that require low installation heights and have varying room geometries. SCHÜTZ system panels can be laid on all standard types of screed.



EASY-TO-INSTALL UNDERFLOOR HEATING

Our system with the profile technology offers many advantages: both the system panels and the heating pipes can be laid by one person alone. The compact dimensions of the individual panels also make them easy to handle by one individual. The new system panel is suitable for pipe dimensions 14, 16 and 17 x 2 mm (our duo-flex and tri-o-flex® system heating pipes). The heating pipes are simply and securely snapped into place between the profiles on the panel. The laying distance is precisely defined, meaning it is easy to maintain the correct spacing. The pipes can also be laid diagonally without requiring additional clips. The system panels are safe to walk on during and after installation thanks to the foam-filled, tread-resistant profiles.

A HIGH DEGREE OF THERMAL INSULATION AND IMPACT NOISE DAMPING

The new system panel not only holds the pipes securely in place, it also provides a high level of thermal insulation and impact noise damping. Despite the low height of the panel, it achieves impact sound damping of 24 dB.

Thanks to the low height, the panel is supremely flexible and is ideal for refurbishment projects.

Like all our system panels, the new 11-2 system panel is made entirely in-house at our factory in the Westerland region. This allows us to respond flexibly to individual requirements in housing and commercial building projects, making planning, ordering and order processing much easier. Constant internal and external controls confirm the exceptionally high quality of all SCHÜTZ components.

For more information, visit:
www.schuetz-energy.net



In the 300 m² showroom visitors can view an impressive display of heating systems, sanitary facilities, bathroom furnishings and lighting design.

A GREAT INDOOR AMBIANCE FOR EMPLOYEES AND VISITORS

In 2018, plumbing and heating services entrepreneur Mario Rücker made one of his dreams come true by building new, attractive company headquarters with a dedicated showroom. Visitors to the Ganderkesee-West industrial estate near Bremen can admire state-of-the-art bathroom and heating solutions. Our AIRCONOMY® system, which has been integrated almost invisibly into the floor, ensures optimum interior temperatures. Last summer, visitors and employees benefited from AIRCONOMY®'s demand-based cooling function.

Company boss and plumbing and heating specialist Mario Rücker followed in his father's footsteps from an early point on. Manfred Rücker founded the company for sanitary and heating technology in Ganderkesee near Bremen over 55 years ago. Back then, his son always loved

traveling with him to visit customers. After training as a central heating and ventilation engineer and studying supply engineering, Mario Rücker joined the family business. In 2005 he took over the company and since then, his wife Silke and their two sons Manuel – a building services

engineer, and Fabian, master electrician for energy and building services engineering, have also worked in the family business. The company specialises in bespoke bathroom planning and renovation as well as the modernisation and maintenance of heating systems.



Manfred Rücker GmbH now has nearly 40 apprentices and employees, many of whom have been with the company for years and are testament to the excellent working atmosphere.

During a certification process in 2012, Rücker was asked about his vision for the company and he said: "I would like to have new, attractive company headquarters and to continue to work with a great team of employees." His vision for the future has now become reality. At the end of 2018, Manfred Rücker GmbH moved into its new company headquarters in the Ganderkesee-West industrial estate, a business hub with an excellent transport infrastructure. The building with its modern, black façade consists of several offices, a warehouse with workshop and a large showroom on an area of approx. 800m². The new building, designed by the architecture and engineering firm Eberle & Gerlach from Achim near Bremen, took eight



The new headquarters of Manfred Rücker GmbH in Ganderkesee near Bremen with its modern, black façade consists of several offices, a warehouse with workshop and a large showroom for sanitary and heating technology.

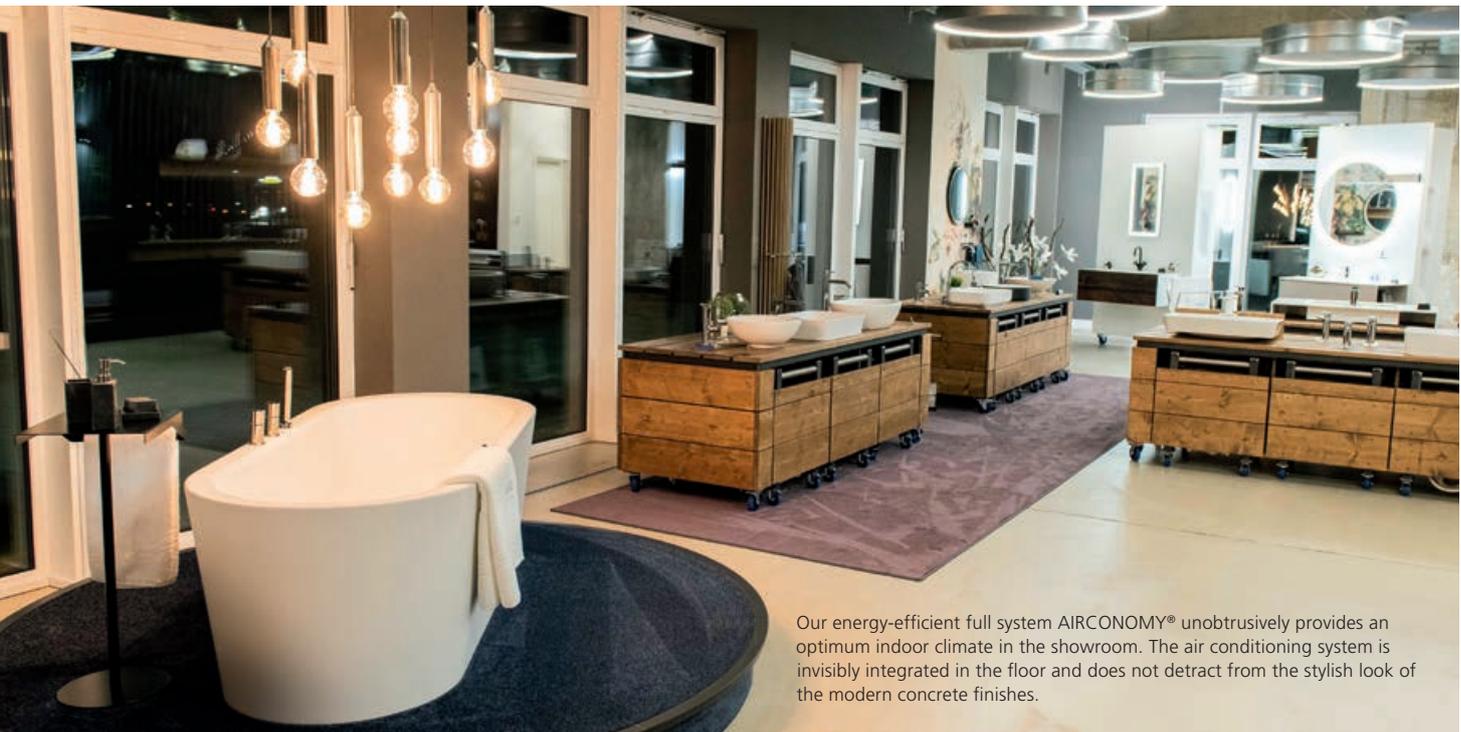
months to build and opened at the end of November 2018. The furnishings and technical equipment, however, including the fully controllable air-conditioning and lighting technology, were designed and installed by the family company in a process that took several months. In the 300m² showroom visitors can find an impressive display of heating systems, sanitary facilities, bathroom furnishings and lighting design. In a modern ambience with stylish concrete finishes, visitors can marvel at the latest bathroom fittings, view their dream bathroom in 3D and learn about alternative and environmentally friendly energy concepts.

In order to ensure an optimal supply of fresh air for visitors and employees, Rücker chose an energy-efficient system that not only ventilates

but can also heat and cool at the same time. Calculations were based on each person being supplied with roughly 45m³ of fresh air per hour. The air conditioning system was to be integrated in the floor, as the layout of the showroom did not permit suspended ceilings. Furthermore, the designers did not want to detract from the look of the modern concrete finishes. Our AIRCONOMY® system optimally met all requirements in the new company building. "The complete system includes a classic hot water underfloor heating system as well as controlled ventilation with heat recovery and demand-oriented cooling function," explains Frank Reiners, technical AIRCONOMY® field consultant. The Rücker team installed all the components under the screed in the offices and showroom during the



All AIRCONOMY® components were installed under the screed in the showroom, starting with the air ducts, then the black AIRCONOMY® system module and finally the heating pipes of the underfloor heating system. The combination of coordinated components saves time and money.



Our energy-efficient full system AIRCONOMY® unobtrusively provides an optimum indoor climate in the showroom. The air conditioning system is invisibly integrated in the floor and does not detract from the stylish look of the modern concrete finishes.

construction work. For demonstration purposes, a presentation window in the floor shows visitors what the AIRCONOMY® system technology looks like.

The combination of the three functions heating, ventilation and cooling not only saves time and money, but also offers a number of other advantages. At the heart of AIRCONOMY® is the system module, which acts as a heat exchanger: the pipes of the underfloor heating system snap into the profiles on the upper side of the panels; truncated cones on the lower surface create a 2 cm ventilation duct through which the supply air flows to the slot-shaped air outlets

under the windows. Through the system, the used air inside is permanently replaced by fresh air. A filter ensures that no pollen or dust enters the building. If required, the supply air can be reheated or cooled. "Thanks to heat recovery with up to 97% efficiency and lower supply temperatures, energy consumption is much lower than with conventional underfloor heating," says Frank Reiners. The heat for the Rucker building is generated with a heat pump in combination with a fuel cell.

The heat pump is used to cool the building. When temperatures rise, AIRCONOMY® will pump chilled

water through the underfloor pipes for cooling; this silent cooling method is used to absorb heat from the room through the floor. The cooled supply air is also less humid and more pleasant. Last summer, the integrated cooling function of AIRCONOMY® really paid off: "Overall, we got through the summer without having to cool much. That shows just how well the building is built and that it has a good shading concept," explains Mario Rucker.

AIRCONOMY®, the energy-efficient full air conditioning solution, has been a real winner in the new Manfred Rucker GmbH headquarters. "We ourselves stand for complete solutions from a single source – and that is why AIRCONOMY® is such a good reflection of our company concept," says Mario Rucker.

More information can be found at: www.airconomy.net



A presentation window in the floor shows visitors what the AIRCONOMY® system technology looks like. The pre-heated or cooled fresh air flows through unobtrusive air outlets in the floor under the windows without causing a draught.

ENVIRONMENTALLY FRIENDLY AND EFFICIENT LOGISTICS – NEW WAGONS OPTIMISE STEEL TRANSPORT



Sustainable, quieter and visually appealing: SCHÜTZ has optimised inter-company rail traffic on the Selters-Siershahn line. Since mid-August, 24 new, ultramodern railcars in the company's striking blue and silver livery have been transporting steel coils and pre-products twice a day on weekdays between the two plants, which are connected via their own rail sidings.

Since the company was founded, SCHÜTZ has been processing steel in its own plant and manufacturing the steel components for the products of the PACKAGING SYSTEMS and ENERGY SYSTEMS divisions. External customers can also source high-quality steel products from SCHÜTZ as a service. To further increase capacity, our STEEL SERVICE CENTRE at the Siershahn site was recently expanded by 15,000 square metres. In the course of this massive expansion, the plant was equipped with a latest-generation slitting line and cut-to-length line. We also invested in an automatic warehouse with intelligent management software for over 60,000 tons at this location. As a result, inter-company transportation is set

to increase significantly. Our own high-performance railway logistics system is the ideal solution here, ensuring the efficient internal supply of raw materials: coils processed in Siershahn are delivered just-in-time directly by freight railcars to the production facility in Selters. The combination of highly efficient production with carefully planned logistics contributes to the conservation of valuable resources.





BETTER FOR THE ENVIRONMENT, TRAFFIC AND ROADS

Our own locomotives pull the freight cars along the approximately nine-kilometre section. It is the first time we have used this type of railcar. The models have an innovative design where the undercarriage and the carriage are separate. This means that as many as three coils with a total weight of 70 tons can be loaded on to one railcar, thus providing even greater benefits for the environment. By choosing this method of transportation, we are avoiding 47 truck tours per day. Lined up, the total length of these trucks, which would be driving along the roads every day, would be approximately 800 metres. Shifting from asphalt to rail not only saves fuel and reduces CO₂ emissions, it also eases pressure on the local road network and significantly reduces the risk of traffic congestion. Another important factor is that having fewer heavily loaded trucks driving on the roads helps to protect road surfaces.

**Transport by rail combines
ecological and economic advantages.
Wherever possible, SCHÜTZ has always
traditionally relied on rail.**

The railcars are equipped with the so-called whisper brakes for freight cars that are mandatory from 2020, and the advanced design of the railcars also makes them much quieter when they pass by.

Transport by rail combines ecological and economic advantages. Wherever possible, SCHÜTZ has always traditionally relied on rail. This has allowed us to shift more than 30,000 truckloads off the road every year, saving tens of thousands of tons of CO₂ and benefitting both the environment and the region equally.

In order to further increase the benefits and cost-effectiveness of this rail section, we will be permitting other companies to pass through the Selters site in Altenkirchen, both towards Altenkirchen and on the return journey. The demand is there, and inquiries have already been received.



THE WORLD OF SCHÜTZ – NOW ALSO ON LINKEDIN

EVEN MORE NEWS, TRENDS AND EXPERTISE

On our LinkedIn company page, we provide exclusive insight into the SCHÜTZ world, tell you about new products and address the topics that move our industry. We are proud to be pioneers and innovators in our fields of business. The LinkedIn business platform lets us share this knowledge with even more customers and partners.

ALWAYS UP TO DATE!

In addition to news from the SCHÜTZ world, we will also be covering topics that are important to us, such as sustainability, quality and product safety. Our LinkedIn profile includes pictures and video material as well as an interesting glimpse “behind the scenes”. We look forward to new followers from all over the world and to a lively and stimulating exchange with our community.

Discover SCHÜTZ on LinkedIn and follow us:
www.linkedin.com/company/schuetz-gmbh-co-kgaa

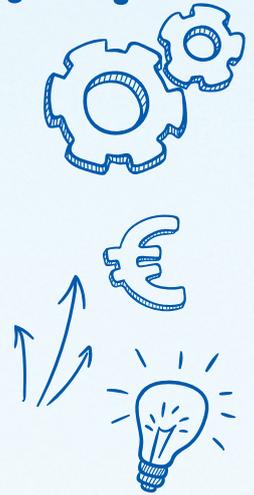


LinkedIn

A SOUND EDUCATION DESPITE CORONA - NEW SCHÜTZ TRAINEES GET OFF TO A GOOD START



The current figures from the Federal Employment Agency are clear evidence that the corona pandemic is having a negative impact on trainee programmes. Compared to the previous year, there has been a noticeable drop in the number of registered apprenticeships in the catering and hotel trade, the mechanical engineering and electrical engineering sectors. The German Trade Union Confederation (DGB) has also reported a general feeling of anxiety among young people. Compared with last year, many youngsters are less likely to choose to start an apprenticeship. One of the reasons is that the usual pathway to an apprenticeship has been delayed by up to three months, and as a result, many young people are currently opting to delay starting out on a career and are choosing to continue their education instead.



Happily, the situation at SCHÜTZ is different: the number of our trainees remained consistently strong in 2020. Despite the pandemic, we started the new training year in August with 29 new apprentices and dual study course students, a strong sign that SCHÜTZ remains one of the biggest training companies in the Westerwald region. As usual, we cover an exceptionally wide range of vocational training courses, with our new apprentices working in twelve different occupational groups, ranging from electronic technicians and industrial mechanics to forwarding agents and warehouse clerks. This year's intake also includes students in the fields of electrical engineering, mechanical engineering, freight forwarding, transport and logistics.

This year, however, the pandemic also affected the application process in our company. Previously, SCHÜTZ carried out aptitude tests in large groups before the actual job interviews. This enables us to get to know the candidates better and to assess their general level of knowledge. In accordance with the hygiene rules and the current corona regulations, this year we were unable to do this. Instead, individual appointments were made with the candidates. On these days, both the test and the interview plus trial work took place in the training workshop in compliance with the new regulations. Despite these organisational hurdles, we were able to offer a training contract





Dear Readers,

2020 is drawing to a close. It has definitely been a year in which everything has been different, a year that has confronted us all with new challenges. This newsletter is the final one in the 2020 season, and we would like to take this opportunity to thank you for your interest, for your loyalty, and also for your praise and criticism.

WE WISH ALL OUR CUSTOMERS AND BUSINESS PARTNERS, COLLEAGUES AND THEIR FAMILIES A WONDERFUL, PEACEFUL FESTIVE SEASON, A VERY MERRY CHRISTMAS AND A SUCCESSFUL NEW YEAR. STAY SAFE!

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